

Wisconsin Farm Bureau Federation

Total Lobbying Effort

Total Lobbying Expenditures

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$76,847.93 | \$143,194.15 | \$131,280.07 | \$138,682.72 | \$490,004.87 |

Total Hours Communicating

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 115.00 | 212.35 | 189.50 | 101.50 | 618.35 |

Total Hours Other

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 422.40 | 570.50 | 709.00 | 399.00 | 2100.90 |

Hours Lobbied on Each Matter

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------------|
| 457 (85%) | 665 (85%) | 764 (85%) | | 1885.94 (69.36%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------------|
| 80.61 (15%) | 117.43 (15%) | 134.78 hours (15%) | | 332.82 (12.24%) |